

# **Customer Service Representative**

Assist our team in serving over 160 seed dealers and their customers from Virginia to Maine. This position is a critical connection point in serving the King's AgriSeeds community. King's AgriSeeds, Inc is a forage seed company that is focused on high quality forages and cover crops.

## Responsibilities:

- Provide Exceptional Customer Service to dealers and end users
  - o Enter orders and other pertinent information.
  - Greet and serve walk in customers.
  - Provide basic technical support to help customer choose the appropriate products.
  - o Be a team member in answering the phones.
- Coordinate with King's sales team & research to convert leads into sales
  - o Ensure leads are properly handed off to dealers or taken as direct sales
  - o Follow up with customer needs when appropriate.
- Communicate request trends to other team members.
- Participate in King's staff meetings.
- Attend educational and training meetings as requested.
- Other duties for the support of King's AgriSeeds and dealer network.

## Location:

1828 Freedom Road, Lancaster, PA 17601

#### Wages and Workload:

Hourly wage based on experience and skills. Christian holidays and most major holidays are observed. Vacation and sick days are flexible; however, extended periods of time off during peak work load will be highly discouraged.

#### Qualifications:

Applicant must be detail oriented and enjoys working with a team.

Attention to detail and service is a must.

A basic understanding of agriculture is helpful but not required.