

## **OUTSIDE SALES – SWINE PRODUCTS**

Northeast Agri Systems is a family-owned agricultural distributor that designs, builds, equips, and services poultry and swine housing in Pennsylvania and the surrounding states.

We are hiring a Swine salesperson to sell Northeast Agri Systems buildings and products in the PA area.

### **Responsibilities**

- Develop relationships with integrators and potential customers.
- Follow up on sales leads.
- Understand structures, mechanical systems, components, and controls to relay accurate information to the quoting department.
- Understand the owner's cost of operation and maintenance of various swine operations.
- Able to review contracts and blueprints to ensure accuracy.
- Able to present Northeast Agri Systems in a knowledgeable, professional, and competent manner.

### **Required Knowledge, Skills & Experience:**

- High school diploma, GED, or commensurate experience.
- Valid driver's license and clean driving record.
- Proven ability to set priorities.
- Demonstrated business acumen.
- Experience with Swine production.
- Ability to read travel throughout the northeast US as required to meet customers.
- Ability to communicate in a positive and persuasive manner.
- Agricultural/Swine sales experience is preferred.

### **Benefits:**

- Company-provided vehicle
- Compensation package consists of base salary and commission.
- 401(k) with employer matching
- Medical/Dental/Vision/Prescription Insurance
- Life and Disability Insurance

If you meet the criteria outlined above, we encourage you to apply.

Email your resume to [applicant@neagri.com](mailto:applicant@neagri.com)

We will only respond to qualified candidates.

- Applicants only. Recruiters, please don't contact this job poster.
- Please do not contact us with unsolicited services or offers.