

Outside Sales - Poultry

Company Overview:

Northeast Agri Systems designs, builds, and services poultry and hog houses in Pennsylvania and surrounding states, including the Delmarva Peninsula and New England. We are an EOE/M/F/D/V employer.

Position Overview:

We are hiring a poultry sales representative for the Pennsylvania area. The ideal candidate will understand all types of poultry layer systems and be able to follow up on leads developed through contacts with integrators and potential customers.

Job Responsibilities

- Advise customers on varied types of layer systems.
- Understand and interpret contractual documents describing the scope of the sale.
- Maintain relationships and negotiate with vendors and subcontractors.
- Clearly communicate customer requests to the estimating department.
- Travel to customers' sites, attend poultry shows.
- Maintain relationships with integrators.

Required Knowledge, Skills & Experience:

- High school diploma or GED, or commensurate experience.
- Valid driver's license and clean driving record.
- Computer skills including ERP systems & Microsoft Office products required.
- Self-motivated.
- Construction industry experience helpful.
- Past poultry experience required.

Benefits:

- Competitive Compensation
- 401(k) with employer matching
- Medical/Dental/Vision/Prescription Insurance
- Life and Disability Insurance

If you meet the criteria outlined above, we encourage you to apply via online only.

- Applicants only. Recruiters, please don't contact this job poster.
- Please do not contact us with unsolicited services or offers.