

JOB DESCRIPTION

Position Title:	Poultry Accounts Manager
Department:	Administration
Reports To:	Chief Executive Officer
Status (Exempt or Non-exempt):	Exempt
Date:	October 25, 2017

JOB SUMMARY

The Poultry Accounts Manager oversees technical poultry concerns across the company as well as sales to wholesale clients. Responsibilities include management of the colored broiler breeder program, service and sales support for the started pullet program, and senior poultry consultation across departments. Key responsibilities include both service oversight and sales growth.

ESSENTIAL DUTIES AND RESPONSIBILITIES

Started Pullet Program

- Oversee quality standards of the started pullet program.
- Maintain relationships with the started pullet growers, service technicians and customers.
- Work closely with Started Pullet Coordinator to meet production needs, manage grower contracts, and facilitate production schedule.
- Maintain current customer base and grow sales of started pullets.

Wholesale Broiler Program

- Manage colored broiler program by assessing breeder flock needs, projecting sales and planning for replacement breeder flocks.
- Oversee regular flock supervisory visits and reports by flock service technicians.
- Maintain good relationships with breeder flock contract growers and advise growers on actions to address production and hatchability concerns.
- Develop and maintain relationships with all wholesale broiler customers.
- Grow sales of colored broilers while being mindful of current customer relationships.

Senior Advisor

- Advise hatchery on vaccines, sanitation and biosecurity procedures.
- Provide technical customer service to clients with disease and performance questions.
- Give input to the hatchery on egg and chick quality, hatchability and chick handling protocol.
- Represent Moyer's Chicks to state and federal agencies and within the poultry industry.
- Provide advice on recommended protocol and best practices in the industry.
- Participate as a member of the Senior Leadership Team of Moyer's Chicks.

EXPERIENCE, EDUCATION, KNOWLEDGE AND COMPETENCIES

- Experience requirements include a minimum of 5 years of experience in the poultry industry with live bird flock management, an understanding of poultry diseases, knowledge of poultry management best practices and poultry housing environment best practices, and salesmanship skills.
- This position requires clear communication and relational skills with the ability to assess and provide optimum solutions to various stakeholders.
- This role requires one day per week at Moyer's Chicks in Quakertown, Pa with most days spent on the road or at a home office.
- This is a full-time position.

SUPERVISORY

At this time, this position is not responsible for the supervision of others within the company. It requires collaborative interaction with a variety of positions across departments and with other stakeholders.

DISCLAIMER

This job description describes the general nature and level of work performed. It is not designed to contain or be interpreted as a comprehensive inventory of all duties, responsibilities, and qualifications required of employees assigned to this position.

APPLY:

If you are interested in being considered for this position, please send your resume to info@moyerschicks.com or call 215-536-3155 for additional information.